

State of Play: What research says about the environmental impact of resale and repair?

Frida Hermansson, PhD

Climate impact from fashion and apparel

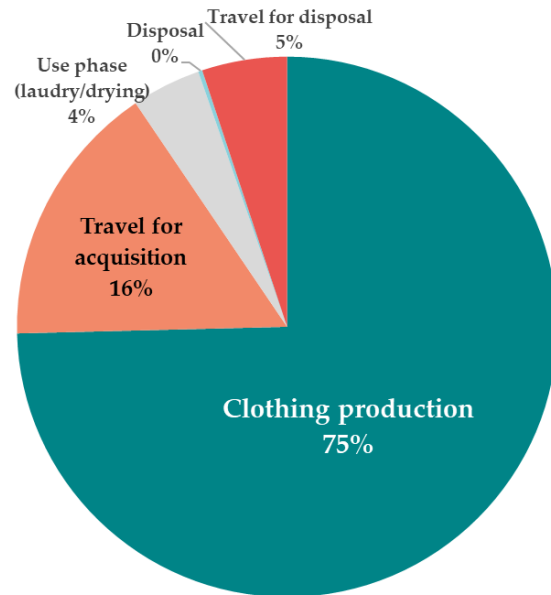
- In the 21st century, carbon emissions from the fashion industry has increased by 30% [1]
- Textile purchases in the EU in 2022 generated about **355 kg of CO2 emissions per person** [2,3]
 - Equivalent of travelling 1 800 km by car: From Stockholm to Basel, Switzerland
- Textiles are the sixth largest household consumption category in terms of pressures on the climate in Europe [3]
 - About 70% of emissions are released outside Europe

How do we address this?

- New business models are needed! [4]
 - The volumes of consumption need to be reduced
- Reselling offers reductions of around 10-40% climate impact [5,6,7]
 - Even more reductions for freshwater eutrophication ($\approx 50\%$), and water scarcity footprint ($\approx 40\%$) [5]
 - Depends on system boundaries, allocation of impacts between life cycles, carbon intensity of energy background systems (geographical locations)
- The environmental gains of reuse models depends to what the reuse purchase replaces the purchasing of a new garment
 - This is called displacement/replacement rate
 - Ranges in literature suggests 30-80% displacement rates [1]
 - Research also suggests that consumers who purchase more new clothing also tend to buy more used clothing [8]

How much can increased reselling influence the climate impact?

Distribution of climate impact [kg CO₂e] for one year of clothing consumption, use, and disposal



Reduction potential!

- Ongoing research project funded by European Union
- Data collected via questioners to households in Europe
- The production of clothing is the main contributor to climate impact
 - Almost 70% of clothes purchased are new
 - 20% are second-hand reselling
 - Rest are swapped, gift, or hand me down
 - Only 40% of second hand purchased fully displaced a new purchase
- Travelling for both acquisition and disposal are also hotspots

Preliminary results from the CARE - Circular consumption activities to transform households toward material efficiency- funded by the European Union under Grant Agreement No. 101135141

Comparing the impacts of linear and circular business models for shoes

- Part of a project financed by The Swedish Retail and Wholesale Council in collaboration with Wargön Innovation, Chalmers, Nordeconsult/SSEI, Scorett, Nilson group, ANWR, and Shepherd of Sweden
- Life cycle assessment of a circular business model
 - Circular shoes are collected, refurbished, and sold for 50% of a new shoe
 - Basis of comparison is on profit made
- A low profit per sold second hand shoe increases the transactions needed to match the linear business model
 - 5 pairs of circular shoes sold per 1 pair of linear shoe sold to reach same profit!
- The circular business model performed worse!
- The policies from the New Bottom Line report were implemented in the model and tested
 - When combined, improvements were made, but more efforts are needed, such as:
 - Increased price of second-hand shoes
 - Decreasing customer travels by car
 - Improved quality in collection of used shoes

Improving environmental performance via resale and repair – final comments

- Displacement rate needs to increase
 - Research indicates that growth of secondary markets complement primary sales instead of displacing it [2]
- Policies can improve climate impacts of circular business models but will not solve everything
- Consumer transportations for collection of circular clothing and purchasing is a key hotspot
- Price of second-hand clothing should increase

Acknowledgement

This research is funded by the European Union under Grant Agreement No. 101135141 and The Swedish Retail and Wholesale Council.

References

- [1] Millward-Hopkins, Joel, Phil Purnell, and Sharon Baurley. "Scenarios for reducing the environmental impacts of the UK clothing economy." *Journal of Cleaner Production* 420 (2023): 138352.
- [2] European Parliament. "Fast fashion: EU laws for sustainable textile consumption"
- [3] European Environment Agency. Circularity of the EU textiles value chain in numbers
- [4] Gray, S.; Druckman, A.; Sadhukhan, J.; James, K. Reducing the Environmental Impact of Clothing: An Exploration of the Potential of Alternative Business Models. *Sustainability* **2022**, *14*, 6292.
- [5] Klooster, A., Bellostas, B. C., Henry, M., & Shen, L. (2024). Do We Save the Environment by Buying Second-Hand Clothes? The Environmental Impacts of Second-Hand Textile Fashion and the Influence of Consumer Choices. *Journal of Circular Economy*, 2(3).
- [6] Farrant, L., Olsen, S.I. & Wangel, A. Environmental benefits from reusing clothes. *Int J Life Cycle Assess* 15, 726–736 (2010).
- [7] Gray, S., Sadhukhan, J., Druckman, A. et al. A comparison of circular business models using life cycle assessment, focusing on clothing retail, distribution and use. *Int J Life Cycle Assess* 30, 3139–3160 (2025).
- [8] Mizrachi, M.P., Sharon, O. Secondhand fashion consumers exhibit fast fashion behaviors despite sustainability narratives. *Sci Rep* **15**, 34968 (2025)

